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## BEFORE THE POSTAL REGULATORY COMMISSION WASHINGTON, D.C. 20268–0001

FIRST-CLASS MAIL AND PERIODICALS SERVICE STANDARD CHANGES, 2021

Docket No. N2021-1

## RESPONSE OF THE UNITED STATES POSTAL SERVICE INSTITUTIONAL WITNESS (SHARON OWENS) TO QUESTION 1 OF PUBLIC REPRESENTATIVE FIRST INTERROGATORIES TO UNITED STATES POSTAL SERVICE WITNESS CURTIS WHITEMAN (PR/USPS-T2-1)

(May 26, 2021)

The United States Postal Service hereby provides the response of institutional witness Sharon Owens to Question 1 of Public Representative First Interrogatories to United States Postal Service Witness Curtis Whiteman (PR/USPS-T2-1), issued on May 19, 2021. The question is stated verbatim and followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

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## RESPONSE OF UNITED STATES POSTAL SERVICE INSTITUTIONAL WITNESS OWENS TO PUBLIC REPRESENTATIVE INTERROGATORIES (REDIRECTED FROM WITNESS WHITEMAN)

**PR/USPS-T2-1.** Please confirm that the Postal Service considered dropship discounts in its estimation of the cost savings associated with the proposed changes.

- a. If confirmed, please discuss whether a dropship discount will be considered in conjunction with this proposal.
- b. If not confirmed, please explain why not.

## **RESPONSE:**

Not confirmed.

- a) Not applicable.
- b) The Postal Service did not consider dropship discounts in its estimation of the cost savings associated with the proposed changes because dropship discounts are not currently available for First-Class Mail.